OVERVIEW

• Acapulco Pools is an established, privately owned company specializing in swimming pool design, construction, renovations and service throughout North America.

• Over 40 years of aquatic experience

• Based in Kitchener, Ontario

• We provide fully customized builds to encompass each client's specifications to their benefit, budget and schedule.

• With a team of highly skilled and experienced staff, we work together to ensure that every detail of your vision is realized.
ACAPULCO BUILDS...

- Commercial Pools
- Spas
- Steam Rooms
- Saunas
- Lazy Rivers
- Water Parks
- Splash Pad
- Fountains
- Water Features and Toys
- Water Walls
- Dancing Water and Lights
- Deck Equipment
- Movable Floors

*And the list goes on!*
MISSION STATEMENT

Acapulco is committed to being the leader in the construction of prominent aquatic facilities in North America.

As leaders we are committed to:

Constant & Never-Ending Improvement
Mutual Respect
Safety
Dedication to Meeting Deadlines
Quality Products and Service
Communication
Knowledgeable Staff

We have high expectations of and believe in the unlimited potential of all people. We partner with and value our employees, suppliers, subcontractors, design teams and owners who aspire to the same superior level of excellence.
TORONTO, ONTARIO

PROJECT DETAILS

Replaced the liner in a Myrtha Pool with:

▶ New tiled floor
▶ New liner on the walls

Lifetime Tile Interior Finish
New Ultra Violet Sanitizer
Unblockable Drain Covers
Woolwich Memorial Centre

Elmira, Ontario

Aquatic Features

Lap Pool
Leisure Pool
Small Water Slide
Hydrotherapy Bench
Diving Board
Starting Platforms
Accessibility Entries
Mosaic Tile Finish
Ultra Violet Sanitizer
Lifetime Tile Interior Finish
ORLEANS, ONTARIO

AQUATIC FEATURES

Indoor Lap Pool
Therapy Pool
Water Toys
Surge Tank
Movable Floor
Lifetime Tile Interior Finish
TEMPLEMAN MENNINGA AQUATIC CENTRE

BELLEVILLE, ONTARIO

AQUATIC FEATURES

Indoor Lap Pool
Therapy Pool
Tot Pool
Water Toys
Ultra Violet Sanitizer
Lifetime Tile Interior Finish
MILTON, ONTARIO

AQUATIC FEATURES
25M Lap Pool
Leisure Pool
Zero Depth Entry
Hydrotherapy Bench
Colorado Timing System
FINA Compliant
Regenerative Filters
Ultra Violet Sanitizer
Variable Frequency Drives
Lifetime Tile Interior Finish
REGENT PARK AQUATIC CENTRE

TORONTO, ONTARIO

AQUATIC FEATURES

25M Lap Pool
Leisure Pool
Spa
Water Slide
Tarzan Rope
Diving Boards
Starting Blocks
Spray Features
Lifetime Tile Interior Finish
WAYNE GRETZKY
SPORTS CENTRE

BRANTFORD, ONTARIO

AQUATIC FEATURES
25M Competition Pool
Lifestyle Pool
Warm Water Pool
Hydrotherapy Pool
Diving Board
Starting Blocks
Spray Features
Massage Bench
Lifetime Tile Interior Finish
WINDSOR YMCA

WINDSOR, ONTARIO

AQUATIC FEATURES

Lap Pool
Diving Area
Accessibility Ramp
Regenerative Media Filter
Ultra Violet Sanitizer
Lifetime Tile Interior Finish
RICHMOND HILL, ONTARIO

27 years after building the original swimming pool, Acapulco returned to complete a renovation project. After almost three decades, the only renovation needed was a water slide replacement. No work was required to the swimming pool.
THE PROJECT TEAM

BERNIE GALL
CEO/PRESIDENT

FRANCINE GALL
COO

DAVID GALL
CQO

MARK ELLIOTT
VICE PRESIDENT

JACK DUSCIO
PROJECT MANAGER

JIM KUIPER
COMMISSIONING

JERRY BAXTER
SITE SUPERVISOR

DAVE SHINGLER
PLUMBER
HEALTH & SAFETY
OVERVIEW

- We recognize that all workers have the right to a safe and healthy workplace, and are committed to the integration of safety in all areas of activity.

- Our health & safety management system is integrated into all management activities. Health and Safety issues are included in all project planning activities; therefore they are integrated into a project budgetary process.

- The ultimate goal of our Occupational Health & Safety Management System is to conduct all activities with zero injuries/incidents. The commitment to achieve this goal will result in increased productivity and the prevention of job related losses.
Our Safety Management System conforms to the international standard of the Occupational Health & Safety Assessment each Provincial Certificate of Recognition (COR™) Standard.

Acapulco Pools and all of its employees have been working diligently to meet this standard and it is anticipated for the company to become certified early in the new year.

COR™ is aimed at driving positive workplace behaviour and practices that lead to improved performance.

Effective development and maintenance of a health and safety management system is a proactive approach to eliminating workplace injuries and illnesses.
HEALTH & SAFETY

SITE SAFETY

- Each project will develop a Workplace Hazard Assessment. This will cover known or foreseeable hazards and identify elimination and control strategies.

- We will designate a competent person/site supervisor that will ensure the day-to-day activities meet and reflect the company's high standard of safety.

- We believe that emergency situations are controllable and that employee, subcontractors, clients and the public have the right to know of the hazards and risks associated with our operations and activities and be protected from such.

- An Emergency Response Plan (ERP) is developed for each work site to assist workers and the public to respond to any emergency situation and to minimize the human suffering and economic loss that can result from emergencies.

- A First Aid recertification program is put in place to ensure there is always a designated first aider available on the job site. All first aid supplies are available on site in our Safety Toolboxes.
HEALTH & SAFETY
SITE CLEANLINESS

- Good housekeeping on the job is mandatory. All employees must do their part to keep jobsites clean in order to minimize the potential for injury, fire or other incidents, and ensure efficiency.

- The competent person will inspect site housekeeping on an ongoing basis.

- Workers are instructed never leave tools and materials where they could fall or cause another employee to fall and incur injury.
PROJECT APPROACH
PROJECT APPROACH

- We have developed a sustainable, long-term solution for this type of renovation based on similar projects.

- We will use local trades for the painting and HVAC portions of the project.

1. Tile colour selection by owner
2. Grout colour selection by owner
3. Liner colour selection by owner
4. Acapulco will schedule and manage painting and HVAC sub-trades
5. Acapulco will commission and train staff upon completion
THE ACAPULCO ADVANTAGE

<table>
<thead>
<tr>
<th>LEADERSHIP</th>
<th>RELATIONSHIP</th>
<th>CREATIVITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. The Aquatic Gap Study Process™</td>
<td>8. The 60 Day Aquatic Completion Sprint™</td>
<td>11. The Aquatic Wellness Report™</td>
</tr>
<tr>
<td>4. The Specialty Trade Process™</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. The Pro Track Manager™</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. The No Cost Change Order Solution™</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

“When it absolutely positively must be completed on time™!”
CLOSEOUT PROCEDURE

• Commissioning of the facilities will be as per our standard procedures.

• With the equipment commissioning complete, Acapulco Pools will provide three (3) stage training

• All as-built drawings are provided following commissioning when training is completed.

• Three (3) Operating manuals are provided when training is conducted.

• Acapulco Pools Limited will provide a procedure for written warranty requests.

• Any warranty issue that could potentially prevent the facility from operation will be defined as “Massive and Immediate Action Required” and will be handled accordingly by our in-house Service Department.
CLOSEOUT PROCEDURE

- 25 year tile labour and materials warranty will be provided by the water proofing, thinset and epoxy grout supplier (Laticrete)
- 15 year tile warranty from the tile manufacturer (Dal Tile)
- 15 year labour & materials warranty for all tile and water proofing by Acapulco
- 5 year PVC membrane walls and wall floor interface warranty
- All other work is covered by a one (1) year guarantee.
- All guarantees include labour and material
- Manufacturer’s warranties apply to equipment
25 Year System Warranty
(United States and Canada)

Globally Proven Construction Solutions

<table>
<thead>
<tr>
<th>APPLICATION</th>
<th>PRODUCTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undercoat</td>
<td>DRYTEX LEVEL™ Plus</td>
</tr>
<tr>
<td>NOT Level Plus</td>
<td>NOT Level Plus</td>
</tr>
<tr>
<td>Floor/Wall</td>
<td>Hydro-Bond™</td>
</tr>
<tr>
<td>Vapor Barrier</td>
<td>HYDRO-BOND</td>
</tr>
<tr>
<td>Exterior Veneer</td>
<td>MUST“™ Acrylic Barrier</td>
</tr>
<tr>
<td>Veneer Fracture Membrane</td>
<td>HYDRO-BOND</td>
</tr>
<tr>
<td>Shower System</td>
<td>HYDRO-BOND</td>
</tr>
<tr>
<td>Sump/Drain</td>
<td>HYDRO-BOND</td>
</tr>
<tr>
<td>Roofing</td>
<td>HYDRO-BOND</td>
</tr>
<tr>
<td>Balcony</td>
<td>HYDRO-BOND</td>
</tr>
</tbody>
</table>

Subject to the conditions and limitations stated below, LATICRETE INTERNATIONAL INC. (LATICRETE) warrants that the products listed in this document will be free from manufacturing defects and will not cause discoloration or deterioration under normal usage for a period of twenty-five (25) years from the date of purchase when installed in accordance with the written specifications of LATICRETE and industry standard guidelines. For any limited warranty, the appliance that comprises the installation must be performed by a professional and installed in accordance with this document for each application. Failure to meet these guidelines may result in the warranty being void. Refer to individual product data sheets for specific guidelines.

DISCLAIMER
This LIMITED WARRANTY is given in lieu of any other warranty, express or implied. There are no warranties, express or implied, including warranties based on sales or oral statements, which extend beyond the description on the face of this document. Maltreated or damaged by acts of nature, are not covered by this warranty. LATICRETE is not responsible for warranty claims in accordance with LATICRETE and industry standard guidelines. Failure due to structural movement, excessive deflection or other failure in the structure is also not covered.

LATICRETE IS NOT LIABLE FOR ANY INCIDENTAL DAMAGES OR CONSEQUENTIAL DAMAGES ARISING OUT OF DELAYS, INJURIES, OR OTHER PARTY.

NO ASSIGNMENT
This limited warranty is not assignable or transferable.

HOW TO MAKE A CLAIM
To make a claim under this warranty, you must notify LATICRETE in writing within thirty (30) days of the discovery of the alleged manufacturing defect. At the option of LATICRETE, you may be required, as a condition of this limited warranty, to provide proof of product purchase and use.

Address your claim to:
LATICRETE, 2510 North Buffington, CT400B, A110, Allen Technical Services Department

TECHNICAL INFORMATION
Technical assistance and normal is available from calling the LATICRETE Technical Services Department.

Data Sheets are subject to change without notice. For latest revision, visit www.laticrete.com.
### Project North Huron Recreation Centre
**Location:** Wingham, ON

#### "THE ACAPULCO ACTION PROGRAM™
**DURATION SCHEDULE**

<table>
<thead>
<tr>
<th>ID</th>
<th>Task Name</th>
<th>Duration</th>
<th>Start</th>
<th>Finish</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Owner &amp; Drain Pool</td>
<td>1 day</td>
<td>Fri 28 Jul '17</td>
<td>Fri 28 Jul '17</td>
</tr>
<tr>
<td>2</td>
<td>Mobilization</td>
<td>5 days</td>
<td>Mon 31 Jul '17</td>
<td>Fri 04 Aug '17</td>
</tr>
<tr>
<td>3</td>
<td>Demolition</td>
<td>5 days</td>
<td>Mon 31 Jul '17</td>
<td>Fri 04 Aug '17</td>
</tr>
<tr>
<td>4</td>
<td>Hydroblasting</td>
<td>3 days</td>
<td>Thu 03 Aug '17</td>
<td>Mon 07 Aug '17</td>
</tr>
<tr>
<td>5</td>
<td>Overhead Work</td>
<td>15 days</td>
<td>Mon 07 Aug '17</td>
<td>Fri 25 Aug '17</td>
</tr>
<tr>
<td>6</td>
<td>Waterproofing</td>
<td>5 days</td>
<td>Mon 21 Aug '17</td>
<td>Fri 25 Aug '17</td>
</tr>
<tr>
<td>7</td>
<td>Tile Fitting</td>
<td>15 days</td>
<td>Mon 26 Aug '17</td>
<td>Fri 15 Sep '17</td>
</tr>
<tr>
<td>8</td>
<td>PVC Liner on Walls</td>
<td>15 days</td>
<td>Thu 14 Sep '17</td>
<td>Wed 04 Oct '17</td>
</tr>
<tr>
<td>9</td>
<td>UV</td>
<td>5 days</td>
<td>Mon 11 Sep '17</td>
<td>Fri 15 Sep '17</td>
</tr>
<tr>
<td>10</td>
<td>Tile Cutting</td>
<td>10 days</td>
<td>Mon 18 Sep '17</td>
<td>Fri 29 Sep '17</td>
</tr>
<tr>
<td>11</td>
<td>Fill Pool</td>
<td>3 days</td>
<td>Wed 27 Sep '17</td>
<td>Fri 29 Sep '17</td>
</tr>
<tr>
<td>12</td>
<td>Demobilization</td>
<td>5 days</td>
<td>Mon 02 Oct '17</td>
<td>Fri 06 Oct '17</td>
</tr>
<tr>
<td>13</td>
<td>Commissioning</td>
<td>5 days</td>
<td>Mon 02 Oct '17</td>
<td>Fri 06 Oct '17</td>
</tr>
<tr>
<td>14</td>
<td>Open to the Public</td>
<td>1 day</td>
<td>Mon 09 Oct '17</td>
<td>Mon 09 Oct '17</td>
</tr>
</tbody>
</table>

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**Project North Huron Recreation Centre**
- **Date:** Fri 03 Feb '17

**Summary**
- **Task**
- **External Tasks**
- **Manual Task**
- **Manual Summary**
- **External Milestone**
- **Progress**
- **Deadline**

**Inactive Milestone**

**Manual Summary Rollup**
Who we surveyed:

- 22% Project Manager
- 22% Site Supervisor
- 11% Operator
- 11% Engineer
- 11% Architect
- 17% Contractor
- 6% Owner
How satisfied are you with the decision by your firm on the hiring of Acapulco for this project?

89% Very Satisfied

11% Satisfied

OTHER RESPONSES:
0% Dissatisfied
0% Very Dissatisfied
0% No Opinion
How strongly do you agree or disagree with the following statement?

“If I had to do the project over again I would want Acapulco to construct the aquatic portion of this swimming pool.”

How would you rate the quality of the construction that Acapulco provided?

Were changes during construction processed/handled effectively?

In your opinion what level of value did Acapulco provide to you on this project?
THANK YOU!