



TOWNSHIP OF NORTH HURON

REPORT

Item No.

REPORT TO: Reeve Vincent and Members of Council
PREPARED BY: David Sparling
DATE: 09/03/2016
SUBJECT: ESTC Consultancy agreement
ATTACHMENTS: KPMG Letter of Engagement

RECOMMENDATION:

THAT the Council of the Township of North Huron hereby contract KPMG to provide business planning consultation to the Emergency Services Training Centre (ESTC).

EXECUTIVE SUMMARY

The ESTC needs to have a clear direction (business plan, organizational and operating structure) in order to capitalize on current and future opportunities.

DISCUSSION

Pursuant to the recommendation of the Huron County Economic Development Board, and with the permission of council, ESTC pursued possible consultants to provide the requested services as outlined above.

Three consultants were found. One declined. The second has other commitments that would delay working on our behalf. The third, KPMG, is available and capable of generating the requested report in a timely manner.

The proposed agreement would allow KPMG to commence work at the end of March, with a final report delivered to North Huron council within less than three months.

For a comprehensive report covering all aspects of our request in detail, fees charged would be \$35,000 plus HST. For a report providing financial analysis and a financial model, fees charged would be \$15,000 plus HST.

FINANCIAL IMPACT

The 2016 ESTC draft budget will be amended to include this expenditure. The review could pay significant dividends to the ESTC and North Huron going forward.

FUTURE CONSIDERATIONS

The current ESTC model is not sustainable. An objective professional report may propose changes currently not considered by the ESTC.

RELATIONSHIP TO STRATEGIC PLAN

Goal 3.63. Implement the business and marketing plan for the Emergency Services Training Centre.