



WINGHAM &
DISTRICT HOSPITAL
FOUNDATION

ANNUAL REPORT

**STRONG FOUNDATION,
STRONG HOSPITAL**

2018 • 2019



WDH Foundation





HEALTHCARE FOR TODAY & TOMORROW

Thank you to everyone who supports our hospital and the Foundation for making 2018-2019 a historic year. Thanks to community contributions, the Foundation was able to fund over \$1,900,000 in renovations and medical equipment this past year. This is the largest donation by the Foundation to the Hospital in our over 40 year history. Those donors who continue to honour their pledges to the redevelopment project are largely to thank for making 2018-2019 our most impactful year yet.

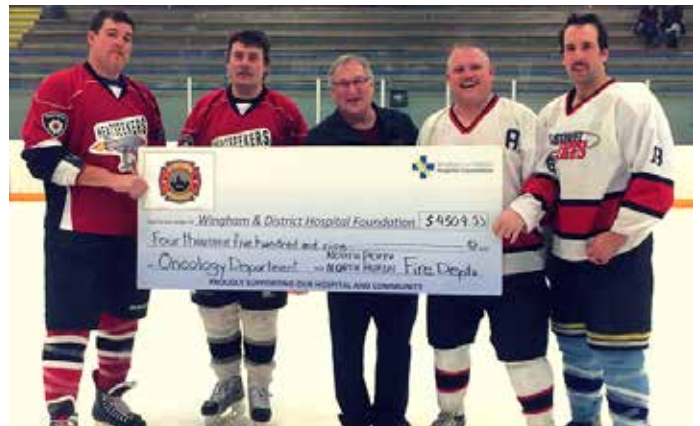
By this time next year, we will have a fully renovated, up to date hospital. We are excited to see the generosity of our community come to full fruition and are proud of the part the Foundation and our supporters have had in making this high quality healthcare facility a reality. It is a real advantage to the rural citizens in our area.

With the major renovation work nearing completion, it is time to refocus. We can focus on making sure our newly modernized hospital is furnished with up to date medical technology and focus on building a strong foundation for the future. When the next major project arises we will be ready to support it.

YEAR IN REVIEW

Some highlights from 2018 -2019

- 6th Annual Great Hospital Race - most teams & most money raised
- \$5,000 donation from Foxton Fuels Ltd.
- Charity hockey game between North Huron and North Perth Fire Departments raised fund for Oncology department
- Phone volunteers at the 17th annual CKNX Healthcare Heroes Radiothon
- \$20,000 to Oncology department from 2017 Huron County IPM



2018 - 2019

DOLLARS AT WORK

\$1.9 MILLION

Thanks to community donations the Foundation contributed the largest amount of funds to the hospital in our history this past year. In addition to the ongoing renovations, funding medical equipment continues to be a priority each year. Our annual donors are truly the backbone of our hospital community. Thank you for making all this possible.



\$1.6 Million for major renovations including Oncology, Pharmacy, Nursing Station and imaging equipment

Oncology furniture & technology

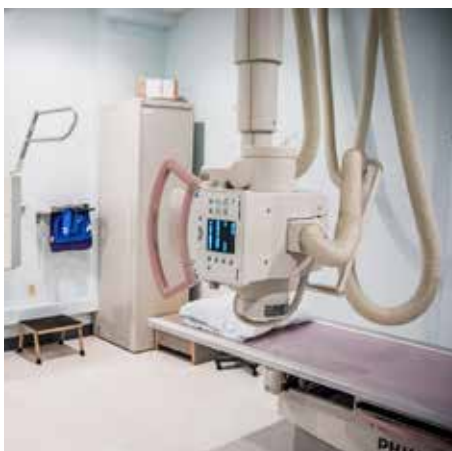
In-Patient beds, mattresses & lifts
~ thanks to the Auxiliary to WDH

Medical electric in-patient bathtub



Transport ventilator

Scope attachments ~
thanks to the
Auxiliary to WDH



3D Scope Navigation System

Stress Test Machine

Ednoscopic tower



2019 - 2020 TOP PRIORITIES

Laparoscopic Tower - \$88,000

Laparoscopic surgery is done by inserting a camera and surgical tool through tiny incisions in the abdomen. The doctor then navigates using the video image on the laparoscopic tower. The clarity of the image and quality of the equipment is crucial to the success of the surgery. Benefits of improved laparoscopic technology include:

- Less invasive and often quicker surgeries
- Greater precision
- A reduced risk of complications
- Smaller scars and less pain with healing
- Recovery times can be better
- Better overall outcome for patients.



At the Wingham & District Hospital, work is underway to improve the operating suite and recovery room. Having the best quality equipment available in the new and improved space is important for a great patient experience from pre-op to recovery. A laparoscopic tower is the most impactful medical device a community can fund to benefit a local surgical program.

Ultrasound Department Upgrades - \$25,000

Thanks to generous donations received in past years, the ultrasound department has some top of the line equipment. However, the department itself is beginning to show signs of wear and tear. It's time to do some minor renovations and upgrades to make the space safer, offer more privacy for patients, make it more comfortable for patients and create a more conducive work space for our caregivers.



2019 -2020

OVERALL GOAL: \$344,000

Community support is required annually to ensure our Hospital always has the best possible medical equipment available. This year the following items have been identified as important for patient care and are in need of financial support from our community.



- Laparoscopic Tower
- Ultrasound Department renovations
- Colonoscopes
- Evacusleds
- In-Patient Lifts
- Hi-Lo Beds with mattresses
- IV Pumps
- Heart Monitor Accessories
- Patient Chairs
- Vital Signs Monitors
- Cast Cart



Total Equipment Need = \$344,000



Many thanks to all of our generous donors for their loyal support of our local hospital.

It is our honour to recognize those who have achieved notable levels of cumulative lifetime giving

Visionaries \$250,000+

County of Huron	Estate of Frank Belfour	Municipality of Morris-Turnberry
Estate of Clark & Betty (Porter) Elliott	Estate of Mabel Wheeler	Township of Huron-Kinloss
Estate of Elizabeth A. (Zinn) Hlavach	James and Joseph McInnes	Township of North Huron
Estate of Elizabeth Adelaide Elliott	Lucknow & District Kinsmen Club	Wescast Industries Inc.

Benefactors \$100,000 - \$249,999

Auxiliary to Wingham & District Hospital	Estate of John Lloyd Robertson	Municipality of South Bruce
Ben & Jenny Hogervorst and Family	Estate of Lena J. Maybee	Royal Homes Ltd.
Bruce Power	Estate of Mary Augusta Lloyd	Lee & Thora Vance
County of Bruce	Jim, Catharina & Carl Lee	1 Anonymous
David & Doris Inglis	Joe Kerr Limited	
Edward & Nancy Brown	Dr. Michele Flowers	

Champions \$50,000 - \$99,999

Bank of Montreal	Estate of J. Fraser Mustard	Lions Club of Wingham
Bruce County 2008 IPM	Estate of Thomas Thomson Leiper	Roy Wormington "In Memory of Catherine and Roger Wormington"
Brussels Transport Ltd.	Estate of William Leiper	Royal Canadian Legion Ontario
CIBC Wingham	Rev. John & Evelyn Neilson	Command Charitable Foundation
Estate of Arthur J. McDonald	George & Dianne Kerr	Snobelen Farms
Estate of Charlotte Lauretta McBurney	Howick Mutual Insurance Company	TD Bank Financial Group - Wingham Branch
Estate of Edith May Lunt	Kinsmen Club of Teeswater & District	Township of Ashfield-Colborne-Wawanosh
Estate of Gloria Ward	Dr. Marie Gear & Larry Cerson	1 Anonymous
Estate of Ina Mary Boyle	LeVan Family Foundation	

Builders \$25,000 - \$49,999

Bob & Marlene Foxton	Estate of Douglas Allan Bruce	Eurohome Appliance -
Brian & Mary Lou Cameron	Estate of E. Hanna	Henry & Marilyn van Heesch
Charles H. Ivey Foundation	Estate of George Underwood	Fireside Cafe -
		David & Linda Phillips
		Foxton Fuels Ltd. -
		Mark Foxton & Lisa Hearnden

Clark & Elizabeth Elliott Cliff's Plumbing & Heating Dr. Yang Liu and Family Estate of Allan Cameron Graham James Simpson Farms Limited	Estate of James Robert Wilson Estate of Mabel MacDonald Estate of Robert Alfred Earl Estate of Sara King Nicki & Bill Glassier	Hans & Gerrie Kuyvenhoven Helen Underwood Memorial HuronTel Ian & Jean Montgomery Tiffin Funeral Home - Steve & Kendra Tiffin
Leslie Motors Ltd. - Mark & Lisa Leslie	Power Workers' Union Bruce Site Equity Committee	Trillium Mutual Insurance Company
Libro Credit Union - Wingham Branch	Ross & Mary Adele Davies	Watson's Home Hardware & Building Supplies
Mabel Wheeler	Sheldon & Lisa Baker and Family	West Wawanosh Mutual Insurance Company
McBurney Funeral Home Ltd. - Dayna Deans McDonagh Insurance Brokers	Teeswater Agro Parts & Family of Brian & Doug Ireland Teeswater Concrete Ltd.	Wingham Sportsmen Association 2 Anonymous

Leaders \$10,000 - \$24,999

Belgrave & District Kinsmen Club Bill & Jenny McGrath Bill & Linda Kieffer Chester & Bell Hackett and Family Dale & Debbie Gammie	Estate of Rena McNab Estate of William Craig Frank & Loreen Alton George, Elizabeth & Katherine Procter Germania Farmers' Mutual Fire Insurance Company Glen Walker & Joanne Cook Hensall District Co-Op Huron Chapter #89 Order of the Eastern Star Huron County IPM 2017 J.P. Bickell Foundation Jack & Nancy Gillespie	Monoway Farms Limited Montgomery Ford - Craig Beck Murray & Joyce Vincent Nelson & Myrla Frank Old Light Lodge #184
Doug & Jackie McBurney Douglas Freeborn & Helen Hinton Eileen Bennett "In Memory of Jack Bennett" Estate of E. Edighoffer Estate of Edna Agnes McDonald Estate of Elizabeth Kate Tiffin	Karri-Anne & Bart Cameron Keil Dadson Insurance Brokers Ltd. Ken & Vangie Spears	Ontario Credit Union Foundation Private Giving Foundation R. J. Burnside & Associates Limited Rod & Joanne McDonagh Ross & Barbara Anderson Royal Canadian Legion Lucknow Branch 309 Scotiabank Takla Foundation Wallenstein Feed Charitable Foundation Whitechurch United Church
Estate of Evelyn Ileen Hupfer Estate of Gordon Godkin Estate of Helen Dunbar Martin	Ladies' Auxiliary to the Walkerton Knights of Columbus Logan Hallahan Memorial Event	Wilma & Bill Harper Foundation - in memory of Robert Harper Wingham & District Optimist Club Wingham Homecoming 2004 Wingham Homecoming 2014
Estate of Joan Elizabeth Little	Lucknow & District Lions Club Lucknow & District Lions Ladies Michael McGlynn Memorial Scholarship Fund	
Estate of John A. Nicholls	Molesworth Farm Supply Ltd. Monique Cameron	3 Anonymous
Estate of John Roulston Estate of Kathleen MacDonald Estate of Lena Mustard		
Estate of Margaret Little Estate of Peter Laird		

Advocates \$5,000 - \$9,999

Allan & Sharon McDonald Andy & Bev McBride Ange Chester Memorial Fund Auburn & District Lions Club Barry & Joan MacPherson Cal Burke Electric Ltd. Carol Lessard Clarence & Emma Henning Clifton & Margaret Walsh	BDO Canada LLP - Linda & Dan Bross Bill Johnston Blackburn Radio Inc. Bluevale Community Committee Bluewater Shrine Club George Underwood Girls Night Out Event Gord & Ruth Baxter Gordon Montgomery	Blyth Legion Branch 420 Ladies Auxiliary Blyth Lions Club Boris & Norine Milosevic Brett W. Lammie & Associates Inc. Bruce & Candice Howson Neil & Joan Vincent Noreen Gnaey Norman White Ontario Power Generation Charity Trust
David & Betty Shaw David & Sandra Stockall	Gordon Roulston Gore Mutual Insurance Company Foundation	Optimist Club of Brussels Paul & Chris Dickson
Diane & Don Thompson Dianne Hawthorne	Grant & Marie MacIntyre Greg & Sandra Buchanan	Paul & Elaine McNally Pharmasave Wingham - Hany Tadros & Caroline Mikhail
Doug & Amy Miller Dream Vacation Lottery Committee Drs. Shaun & Bonnie Marshall Eileen Ashton Elliott Nixon Insurance Brokers Inc. Estate of Dr. R. C. Redmond Estate of George Anderson Estate of Ida Clearine Evans	Helen Cleland Howson & Howson Ltd. Inge Wraith Insurance Bureau of Canada Investors Group J.A. Porter Holdings Ltd. Jackman Foundation James & Donna Hall	Ray & Barbara Bateman Ray & Lois Baynton Richard Ivey Foundation Richard Wills Robert & Agnes Bregman Robert Ritter Rowland & Shirley Kaufman Royal Canadian Legion Wingham Branch 180
Estate of Jean King Estate of Josephus Peters Estate of Lloyd G. Casemore Estate of Mina Ritchie Estate of Ralph Rowland	James & Helen Brown James & Mary Henderson James & Rhelda Stockall Joanne Cook Ken & Doreen Lilley	Ruth Thompson Stainton Hardware (Wingham) Ltd. Stanley Door Systems Ltd. Tom & Brenda Deyell Walkerton Knights of Columbus Father Cummings Council
Estate of Ross Anderson Estate of William George McCall F. E. Madill School F.K. Morrow Foundation	Ken & Marilyn Wood Lake Huron Learning Collaborative Lois Farrish MacKenzie & McCreath Funeral Homes Ltd.	Wightman Telecom William & Bev Woodley Wingham Action Committee Wingham Firefighters Association
Fireside Cafe - Phillip & Darlene Stelzer Five Star Quilters Guild Formosa District Lions' Club Gay Lea Foods George & Shirley Wheeler George & Berdella Kieffer George & Elizabeth Procter George Dickson	Marcrest Manufacturing Margrét Comack Marjorie May Houston MicroAge Basics Municipality of Huron East Murray & Mary Hall Murray & Patricia Gaunt Murray Hoover	Wingham Kinetite Club Wingham Knights Of Columbus Wingham Lawn Bowling Club Wingham Medical Association Wingham Sales Arena 1 Anonymous

WE ♥ VOLUNTEERS

Volunteers are the best! It wouldn't be possible to raise funds and support our hospital without the time, talent and generosity of our volunteers. *Thank You!*

Volunteer opportunities: Board members - Treasurer and Director positions available. Great Hospital Race & CKNX Healthcare Heroes Radiothon in October, and photo shoot volunteers occaisionally.



Other Ways to Support Your Hospital

Click, Connect & Share



Follow @WDHFoundation on Facebook. Like, comment and share our message. Advocating for the great work being done at the hospital and the need to support local healthcare helps make our hospital a better place.

Give Gratitude & Inspiration

Your story is important - tell it! Telling us about a positive experience you've had at the hospital will **inspire others** to give sustaining gifts and will **inspire our caregivers** to continue the hard work of keeping our community healthy. Sharing stories has a powerful ripple effect that benefits everyone.

Your words matter. Tell your story today!

Stories can be shared by contacting the Foundation Office or by visiting www.wdhfoundation.ca



Leave a Legacy

Planned giving is a special way to show your commitment to your hospital. Leaving an estate gift means you are a true visionary. Estate gifts are a way to invest in the future and safeguard healthcare for generations to come.

Gift planning - with the advice of a financial planner and/or lawyer - can help you achieve your philanthropic goals, meet your personal financial objectives and lower your income and estate taxes.

If you have already made a planned gift to the Hospital Foundation, we would love to connect with you to learn about your goals for your gift and your vision for the future of our hospital.



Financial Statements
for the year ended March 31, 2019

Wingham and District Hospital Foundation Statement of Financial Position

March 31	2019	2018
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Assets

Current

Cash and bank - general (Note 2)	\$ 680,439	\$ 864,114
Cash and bank - health professionals recruitment	20,173	123,031
Accrued interest receivable	7,349	13,343
Accounts receivable	2,504	3,046
Prepaid expenses	5,141	5,141
Current portion of investments (Note 3)	518,831	1,710,170
Current portion of mortgage receivable (Note 4)	5,361	-
	1,239,798	2,718,845

Long-term investments (Note 3)	873,730	716,782
Mortgage receivable (Note 4)	245,691	-

	\$ 2,359,219	\$ 3,435,627
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Liabilities and Net Assets

Current

Accounts payable and accrued liabilities - general	\$ 7,000	\$ 17,671
Accounts payable and accrued liabilities - health professionals recruitment	19,676	18,352
	26,676	36,023

Deferred revenue - health professionals recruitment (Note 6)	496	104,679
	27,172	140,702

Net assets

Unrestricted	2,332,047	3,294,925
	\$ 2,359,219	\$ 3,435,627

On behalf of the Board:

_____ Director

_____ Director

The accompanying notes are an integral part of these financial statements.

Wingham and District Hospital Foundation Statement of Operations and Changes in Net Assets

For the year ended March 31	2019	2018
Revenue		
Donations - general	\$ 364,235	\$ 207,513
Donations - capital campaign	587,441	821,019
Bequests	8,373	14,552
Investment income	60,942	49,077
Health professionals recruitment revenue recognized	175,987	86,076
	<u>1,196,978</u>	<u>1,178,237</u>
Expenses		
Capital campaign	1,316	3,134
Fundraising	8,758	10,439
Professional fees	6,216	6,438
Miscellaneous	2,388	672
Office and postage	4,410	3,806
Bank charges and fees	2,112	1,981
Salaries, benefits and administrative costs	44,340	43,066
Travel and conventions	20	416
Training	-	1,315
Database software	5,574	5,147
Donor wall update	2,615	1,488
Health professionals recruitment expenses (Note 6)	175,987	86,076
Website expenses	-	6,273
	<u>253,736</u>	<u>170,251</u>
Excess of revenues over expenses before donations	943,242	1,007,986
Donations paid		
Donation to Wingham and District Hospital	1,906,120	1,328,829
Excess of revenue over (under) expenses for the year	(962,878)	(320,843)
Net assets, beginning of year	3,294,925	3,615,768
Net assets, end of year	\$ 2,332,047	\$ 3,294,925

The accompanying notes are an integral part of these financial statements.

Wingham and District Hospital Foundation Statement of Cash Flows

For the year ended March 31	2019	2018
Cash provided by (used in)		
Operating activities		
Excess of revenue over (under) expenses for the year	\$ (962,878)	\$ (320,843)
Items not involving cash		
Donated investments	(44,045)	(130,257)
Changes in non-cash working capital balances		
Accrued interest receivable	5,994	(1,019)
Accounts receivable	542	73,891
Prepaid expenses	-	(866)
Accounts payable and accrued liabilities	(9,347)	10,458
Deferred revenue	(104,183)	(10,455)
	<u>(1,113,917)</u>	<u>(379,091)</u>
Investing activities		
Advances of mortgages	(255,000)	-
Purchase of investments	(1,189,888)	(2,015,334)
Proceeds from investments	2,268,324	2,309,140
Proceeds from mortgage receivable	3,948	-
	<u>827,384</u>	<u>293,806</u>
Decrease in cash during the year	(286,533)	(85,285)
Cash, beginning of year	987,145	1,072,430
Cash, end of year	\$ 700,612	\$ 987,145
Represented by		
Cash and bank - general	\$ 680,439	\$ 864,114
Cash and bank - health professionals recruitment	20,173	123,031
	<u>\$ 700,612</u>	<u>\$ 987,145</u>

The accompanying notes are an integral part of these financial statements.

Wingham and District Hospital Foundation Notes to Financial Statements

March 31, 2019

1. Summary of Significant Accounting Policies

Nature and Purpose of Organization	The Wingham and District Hospital Foundation is a non-profit organization incorporated without share capital under the Canada Corporations Act as a registered public foundation. The Foundation was established to raise funds for the use of the Wingham and District Hospital. The Foundation is a registered charity and is exempt from income tax under the Income Tax Act and may issue income tax receipts to donors.
Basis of Accounting	These financial statements were prepared using Canadian accounting standards for not-for-profit organizations.
Fund Accounting	The Foundation follows the deferral method of accounting for contributions. Revenues and expenses related to program delivery and administrative activities are reported in the General Fund. Revenues and expenses related to Health Professionals Recruitment activities are reported in the Health Professionals Recruitment Fund.
Revenue Recognition	<p>Restricted contributions are recognized as revenue in the year which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.</p> <p>Restricted investment income is recognized as revenue in the year in which the related expenses are incurred. Unrestricted investment income is recognized as revenue when earned.</p>
Contributed Services	Volunteers contribute their time to assist the organization in carrying out its service delivery activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.
Financial Instruments	Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, equities traded in an active market and cash are reported at fair value, with any unrealized gains and losses reported in operations. All other financial instruments are reported at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each statement of financial position date and charged to the financial instrument for those measured at amortized cost.

Wingham and District Hospital Foundation Notes to Financial Statements

March 31, 2019

2. Cash

Cash consists of bank deposits that are held at one chartered bank. The account earns interest at a variable rate based on bank prime, payable monthly.

3. Long-term Investments

The Foundation has purchased investments that mature from 2019 to 2022. These guaranteed investment certificates have been purchased from a number of different financial institutions and bear interest at rates from 0.80% to 2.77% (2018 - 0.85% - 2.77%)

	2019	2018
Guaranteed investment certificates	\$ 1,389,238	\$ 2,424,171
Libro Credit Union member shares	3,323	2,781
	<u>1,392,561</u>	<u>2,426,952</u>
Less amounts in current assets due within one year	518,831	1,710,170
	<u>\$ 873,730</u>	<u>\$ 716,782</u>

4. Mortgage Receivable

	2019	2018
Mortgage, 5%, receivable in monthly installments of \$1,483 principal and interest, due June 2020	\$ 251,052	\$ -
current portion	(5,361)	-
	<u>\$ 245,691</u>	<u>\$ -</u>

Wingham and District Hospital Foundation Notes to Financial Statements

March 31, 2019

5. Related Party Transactions

The Foundation raises funds for the use of Wingham and District Hospital and donates funds to the Hospital as needs arise. The total donation made to the hospital in the year was \$1,328,829 (2018 - \$1,328,829). These transactions are in the normal course of operations and are measured at the exchange value (the amount of consideration established and agreed to by the related parties).

6. Deferred Revenue - Health Professionals Recruitment

The Foundation administers the Health Professionals Recruitment program that is primarily funded by local municipalities to recruit health professionals to North Huron and surrounding area. The deferred revenue represents unspent amounts received specifically for this program.

	2019	2018
Revenues		
Municipalities	\$ 62,633	\$ 62,633
Fundraising	7,136	7,380
Donations	700	1,500
Rent reimbursement	-	2,800
Interest earned	1,335	1,308
	<u>71,804</u>	<u>75,621</u>
Expenses		
Coordinator	64,139	61,855
Locum/resident housing	7,500	7,150
Travel and recruitment tours	9,797	10,372
Office, telephone and advertising	2,768	6,219
Recruitment relocation and incentives	91,783	-
Fundraising expenses	-	480
	<u>175,987</u>	<u>86,076</u>
Excess (deficiency) of revenue over expenses	(104,183)	(10,455)
Deferred revenue balance, beginning of year	<u>104,679</u>	<u>115,134</u>
Deferred revenue balance, end of year	496	104,679
Accounts payable	<u>19,676</u>	<u>18,352</u>
Cash balance, end of year	<u>\$ 20,172</u>	<u>\$ 123,031</u>

Wingham and District Hospital Foundation Notes to Financial Statements

March 31, 2019

7. Financial Instrument Risk

Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The organization is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the value of fixed income denominated investments.

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The organization is exposed to this credit risk arising from its cash, accounts receivable and investments. The Foundation holds the majority of its cash and investment accounts with federally regulated chartered banks who are insured by the Canadian Deposit Insurance Corporation.

Liquidity Risk

Liquidity risk is the risk that the organization encounters difficulty in meeting its obligations associated with financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the organization will not have sufficient funds to settle a transaction on the due date; will be forced to sell financial assets at a value, which is less than what they are worth; or may be unable to settle or recover a financial asset. Liquidity risk arises from accounts payable. The Foundation manages liquidity risk through its investments.

There has been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure risk.

www.wdhfoundation.ca

All the info you need to give, share, and connect with your Hospital Foundation

Monthly giving is the gift of constant care



Monthly giving is your **BEST** way to give.

It's an **easy and affordable** way to spread your gift out over the year. It means your hospital has predictable income to provide great care all year.

Sign up today at
www.wdhfoundation.ca

Important Dates



The Great Hospital Race

Saturday, October 5, 2019

Race, Sponsor or Volunteer

All new challenges, fun for all ages and fitness levels

CKNX Healthcare Heroes Radiothon

Saturday, October 19, 2019

9am to 4pm on AM920 and cknx.ca



Don't forget to follow us on Facebook @WDHFoundation

