

ESTC Budget Notes 2016

ESTC's 2015 year end numbers reflect a better year than forecast.

Over the next few weeks, a lot of items in the 2016 budget will become clearer. The ETSC budget is now driven by a 24-page worksheet that feeds into a master worksheet. This allows us to more accurately adjust revenue and expenses to reflect the impact of various courses provided.

The budget presented represents data from courses where we are certain of the cost/revenue projections.

Items not included in the first budget/rationale:

- 1) Public Services Health and Safety Association (PSHSA) programs. PSHSA is revamping their regional training centre projects and will be announcing the new working model on Thursday 18th February.
- 2) Marine fire training: A "dry run" of this program is occurring during the week of 22nd February. At the conclusion of this, we will be able to dial in accurate numbers. Most of this training will not occur until the 2017 budget year.
- 3) Land based marine fire training: ETSC plans to provide its first offering of this course in 2016. The course developer isn't available to meet until the week of 22nd February to discuss budget information.
- 4) Private Career College: This is still in the works, and we do not have definitive numbers as of the first budget draft.
- 5) Other programming: ESTC is working on a number of other programs that will be covered under a non-disclosure agreement. The financial impact of these is potentially large, but there is no certainty of them yet occurring.
- 6) ESTC's operating structure, governance structure, and business plan need to be reviewed. Council has agreed to look into a consultant to do this. The cost of this is not projected in the budget as it is not a defined value.

Other notes:

- 1) ESTC's main building continues to have abundant space that is currently underutilized. Efforts to better make use of this should be considered by council as it costs ratepayers the same whether it is in use or vacant.
- 2) ESTC continues to make headway on all of our projects submitted to Huron County Economic Development Board and should see most
- 3) The sharing of FDNH Chief and ESTC Principal duties is not sustainable (the Director of Fire and Emergency Services worked 78 out of 91 days in the last quarter of 2015, and has amassed approximately 7 months on unpaid time since starting this position) and not advantageous for council.



**Emergency Services
Training Centre**