

Emergency Services Training Centre - 2018 Projected Revenue and Expenses

	Agency	Course	Date	Number of Courses	Duration (days)	Tuition Per Person	Forecasted Students	Projected Revenue -Gross	Projected Revenue - Rental	Expenses - Instructor	Expenses - Meals	Expenses - PPE	Expenses - Uniforms
25	PSHSA	JHSC Part II	TBA	1	2			\$ -	\$ 442.00	\$ -	\$ -		
26	PSHSA	JHSC Part II	TBA	1	2			\$ -	\$ 442.00	\$ -	\$ -		
27	PSHSA	JHSC Part II	TBA	1	2			\$ -	\$ 442.00	\$ -	\$ -		
24	PSHSA	JHSC Part I	TBA	1	3			\$ -	\$ 663.00	\$ -	\$ -		
19	OFA	Fireground Rental	TBA	1	9			\$ -	\$ 2,475.00	\$ -	\$ -		
32	ESTC	Classroom Rental -Miscellaneous	TBA	12	1			\$ -	\$ 2,652.00	\$ -	\$ -		
	HC	Office Rental	Monthly					\$ -	\$ 6,000.00				
1	OFC	Firefighter 1001 I Part A	18-Apr	1	5	\$ 450.00	12	\$ 5,400.00		\$ -	\$ -		
2	OFC	Firefighter 1001 I Part A	18-Jun	1	5	\$ 450.00	12	\$ 5,400.00		\$ -	\$ -		
3	OFC	Firefighter 1001 I Part A	18-Oct	1	5	\$ 450.00	12	\$ 5,400.00		\$ -	\$ -		
4	OFC	Firefighter 1001 I Part B	18-Oct	1	5	\$ 450.00	12	\$ 5,400.00		\$ -	\$ -		
5	OFC	Haz Mat Core Operations	TBA	1	3	\$ 350.00	12	\$ 4,200.00		\$ 1,800.00	\$ -		
6	OFC	1006 Core Chapter 5	TBA	1	3	\$ 450.00	12	\$ 5,400.00		\$ 1,800.00	\$ -		
7	OFC	1006 Rope Operations	TBA	1	2	\$ 450.00	12	\$ 5,400.00		\$ 1,200.00	\$ -		
8	OFC	1006 Rope Technician	TBA	1	2	\$ 450.00	12	\$ 5,400.00		\$ 1,200.00	\$ -		
9	OFC	1006 Confined Space Awareness	TBA	1	1	\$ 195.00	12	\$ 2,340.00		\$ 300.00	\$ -		
10	OFC	1006 Confined Space Operations	TBA	1	2	\$ 450.00	12	\$ 5,400.00		\$ 1,200.00	\$ -		
11	OFC	1006 Confined Space Technician	TBA	1	2	\$ 450.00	12	\$ 5,400.00		\$ 1,200.00	\$ -		
12	OFC	1041 Fire Instructor I	TBA	1	5	\$ 495.00	10	\$ 4,950.00		\$ 1,500.00	\$ -		
13	OFC	1041 Fire Instructor II	TBA	1	4	\$ 395.00	10	\$ 3,950.00		\$ 1,200.00	\$ -		
14	OFC	1031 Fire Inspector I	TBA	1	5	\$ 495.00	10	\$ 4,950.00		\$ 1,500.00	\$ -		
15	OFC	1033 Fire Investigator	TBA	1	5	\$ 395.00	10	\$ 3,950.00		\$ 1,500.00	\$ -		
16	OFC	1035 Public Educator I	TBA	1	3	\$ 295.00	10	\$ 2,950.00		\$ 900.00	\$ -		
17	OFC	1035 Public Educator II	TBA	1	5	\$ 495.00	10	\$ 4,950.00		\$ 1,500.00	\$ -		
18	OFC	1035 Public Information Officer	TBA	1	1	\$ 195.00	10	\$ 1,950.00		\$ 300.00	\$ -		
20	ESTC	Standard First-Aid	TBA	3	2	\$ 190.00	30	\$ 5,700.00		\$ 1,800.00	\$ -		
21	ESTC	Emergency Medical Responder	TBA	1	5	\$ 950.00	10	\$ 9,500.00		\$ 1,500.00	\$ -		
22	ESTC	Emergency First-Aid	TBA	3	1	\$ 90.00	30	\$ 2,700.00		\$ 900.00	\$ -		
23	ESTC	Confined Space Entry	TBA	4	2	\$ 325.00	32	\$ 11,360.00		\$ 4,800.00	\$ -		
28	ESTC	LPG 1-Day Industry Refresher	TBA	1	1	\$ 280.00	20	\$ 5,600.00		\$ 450.00	\$ 300.00		
29	ESTC	LPG 2-Day Industry	TBA	1	2	\$ 680.00	12	\$ 8,160.00		\$ 1,500.00	\$ 240.00		
30	ESTC	LPG 2-Day Fire Service I	TBA	1	2	\$ 750.00	12	\$ 9,000.00		\$ 1,500.00	\$ 240.00		
31	ESTC	LPG 2-Day Fire Service II	TBA	1	2	\$ 750.00	12	\$ 9,000.00		\$ 1,500.00	\$ 240.00		
33	PCC	1001 Firefighter I & II	Fall 2018	1	80	\$ 11,160.00	18	\$ 200,880.00		\$ 51,200.00		\$ 14,000.00	\$ 2,400.00
								\$ 344,690.00	\$ 13,116.00	\$ 82,250.00	\$ 1,020.00	\$ 14,000.00	\$ 2,400.00
ESTC Total Expenses													
01-2700-6100		Salaries Full-time			\$ 63,000.00								
01-2700-6110		Salaries Part-time			\$ 12,000.00								
01-2700-6120		Benefits			\$ 3,600.00								
01-2700-6210		Subscriptions & Memberships			\$ 200.00								
01-2700-6220		Training / Travel / Workshops			\$ 2,000.00								
01-2700-6223		Mileage - Instructors			\$ 3,500.00								
01-2700-6225		Accommodations			\$ 2,000.00								
01-2700-6240		Advertising / Promotion			\$ 2,000.00								
01-2700-6250		Office Supplies			\$ 1,500.00								
01-2700-6255		Postage / Courier			\$ 150.00								
01-2700-6260		Phone / Fax / Internet			\$ 2,000.00								
01-2700-6265		Lease / Copier Expense			\$ 1,200.00								
01-2700-6270		Insurance			\$ 4,000.00								

01-2700-6284	ActiveNet Fees / Charges		\$ -									
01-2700-6290	Materials / Supplies		\$ 2,500.00									
01-2700-6335	Contracts - Instructors		\$ 82,250.00									
01-2700-6350	Hydro - ESTC Program		\$ 700.00									
01-2700-6375	Propane - ESTC Program		\$ 6,500.00									
01-2700-6400	Equipment Repair / Maintenance		\$ 10,000.00									
01-2700-6410	Fuel - Program Diesel		\$ 2,500.00									
01-2700-6704	Food		\$ 1,020.00									
01-2700-6790	Clothing / Textbook Resale											
01-2700-6900	Loan Principal		\$ 26,900.00									
01-2700-6955	Loan Interest		\$ 20,200.00									
	PCC Uniforms and PPE		\$ 16,400.00									
Total Expenses			\$ 266,120.00									
ESTC Projected Revenue			\$ 357,806.00									
Projected Net Profit			\$ 91,686.00									

\$ 47,100.00