



## TOWNSHIP OF NORTH HURON

## REPORT

Item No.

**REPORT TO:** Reeve Vincent and Members of Council  
**PREPARED BY:** Pat Newson, Director of Recreation and Facilities  
**DATE:** 05/06/2017  
**SUBJECT:** Fitness Centre Purchase Precor Cross Trainer  
**ATTACHMENTS:**

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### **RECOMMENDATION:**

THAT the Council of the Township of North Huron hereby authorize North Huron staff to use the negotiated method for the purchase of a new Precor Cross Trainer for the Fitness Centre;

AND FURTHER THAT the Council of the Township of North Huron authorize the purchase of a new Precor Cross Trainer from California Spa and Fitness Stores for the expense of \$6,575.

### **EXECUTIVE SUMMARY**

The Fitness Centre purchased two Precor Cross Trainers in 2004. Both have exceeded their life expectancy. One of the Cross Trainers is not functioning optimally and parts are unavailable for this model. Staff recommend replacing this unit with a similar model to satisfy members.

### **DISCUSSION**

There are two Precor Cross Trainers in the Fitness Centre, and they are very popular pieces of cardiovascular training equipment. One is not functioning optimally and cannot be repaired. It is recommended that it be replaced with a similar brand and style for member familiarity. Staff also recommend keeping the old unit to use as parts if the second Precor Cross Trainer fails. Both units have exceeded their life expectancy period, so it is not surprising that they will require replacing.

Commercial fitness equipment is sold by identified dealers that have a specified territory. North Huron's only option to purchase Precor equipment is through California Spa and Fitness Stores. For this reason, competitive quotes are not available. The negotiated method is applicable in a situation where goods or services are from only one source.

### **FINANCIAL IMPACT**

The 2017 budget has \$9,000 allocated for a new Cross Trainer. \$4,000 was coming from reserves. With the price of \$6,575 only \$1,575 will come from reserves to pay for this Trainer.

### **FUTURE CONSIDERATIONS**

Equipment in the Fitness Centre continues to age and the requirement to replace equipment is not unexpected. In 2016 six new pieces of Cardio equipment replaced Life Fitness brands, so the centre continues to upgrade and keep equipment functioning for members.

**RELATIONSHIP TO STRATEGIC PLAN**

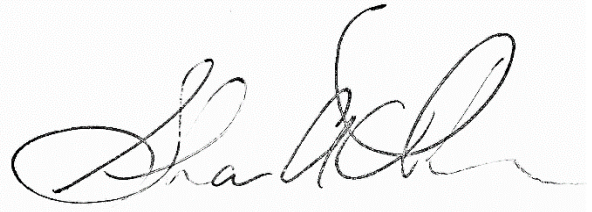
Our community is healthy and safe.

Our community is attractive and welcoming to new businesses and residents.



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Pat Newson, Director of Recreation and  
Facilities



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Sharon Chambers, CAO